ZYXEL

Success Story

Pieroth Romanet Picks Zyxel Nebula to Link Branches and Staff

INDUSTRY
Food & Beverage

CUSTOMER
Pieroth Romanet Winery

REGION
Switzerland

SOLUTIONS
Zyxel Nebula Solution

Overview

Challenges

- Modernize company network for next-gen telecom architecture
- Provide best possible performance for data and VoIP
- Deliver high network availability

Solutions

- Zyxel Nebula Cloud Solution

Benefits

- Easy management and monitoring of traffic
- Enhanced network security
- Efficient handling of multiple sites
- Remote management capability

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Background

Established in 1675, Pieroth Romanet is an innovative and modern winery based in Cham, Switzerland that employs more than 60 staff across its 6 sales offices. The winery focuses on direct sales of exclusive, high-quality wines. The business prides itself on offering its satisfied customer base excellent advice and superior service. This approach has characterized the company for over 50 years, forming the basis of the success of its direct wine sale business.

Challenges

As part of the global move to next-gen telecommunication architecture built around the All-IP core, Pieroth Romanet, like many Swiss businesses, sought a solution offering the highest possible network availability for data and VoIP.

With the help from local Zyxel solution partner Mobilcom Systems, the wine company found the right solution in Zyxel Nebula, the cloud network solution that met all of Pieroth Romanet needs.

Solutions and Benefits

Nebula allows users to manage and monitor the entire network in a secure cloud platform. The cloud solution shows its strength when handling multiple sites. With the click of a mouse, VPN tunnels can be created, modified, and managed. In this project, a total of 8 locations were connected to the network.

Nebula offers all the crucial network components such as gateways, switches, and access points. With these, the system integrator can realize a homogeneous and efficiently managed solution. In addition, Nebula is multi-client capable — another contribution to the necessary efficiency in managed services. If the user wishes to make a change, for example add a new VLAN, the provider can log into his Nebula Control Center (NCC),

locate the corresponding network, and make the desired configuration with just a few clicks without physical present.

For end-user customers, using managed services makes sense. Rather than trying to monitor and manage network resources, tweak settings, and deal with any issues that might arise themselves, they can rely on an expert who is sitting in a remote office, keeping watch on things from a distance.

This is especially true for businesses like the Pieroth Romanet that lack in-house IT expertise. It's with these businesses in mind that Zyxel designed the Nebula cloud to be as simple to deploy and use as possible.

Nebula Cloud Solution

Nebula Control Center (NCC)

- Responsive web design & intuitive user interface
- Multi-tenant & multi-site view
- Role-based administration privilege
- Real-time and historical monitoring/reporting
- Site-based auto & smart configuring tools
- Misconfiguration protection against disconnecting NCC
- Rich site-wide management tools (Dashboard, Map & Floor plan, Topology)

About Zyxel Communications

Focused on innovation and customer-centricity, Zyxel Communications has been connecting people to the Internet for nearly 30 years. Our ability to adapt and innovate with networking technology places us at the forefront of creating connectivity for telcos and service providers, business and home users. Zyxel is building the networks of tomorrow, unlocking potential, and meeting the needs of the modern workplace — powering people at work, life, and play. Zyxel, Your Networking Ally.