



## Success Story

### Secure Wireless Network from MFG Corporate with ZyXEL Communications UK Ltd

#### Overview

##### Profile

Sector: MFG Corporate  
Website: [www.mfg-uk.com](http://www.mfg-uk.com)

##### About

TMFG Corporate is a specialist provider of IT products and services to the SME business sector. The team are qualified computer engineers who fully comprehend the necessity of offering practical and functional solutions

to IT issues. Through its reputation for high quality support and service, the company has enjoyed steady growth despite the challenging market conditions. MFG's clients value the excellent products and personal service that they receive, which is resulting in regular repeat business. The founders are computer engineers and understand the necessity of getting it correct the first time, both with the products and with the services that we provide.

Selecting the right IT supplier will enable you to concentrate on building and managing your business. The breadth and quality of service that your supplier provides will ensure that your IT systems meet your business requirements. MFG can provide the relevant IT infrastructure that is required to support your business. Its consultants have comprehensive knowledge and a helpful, friendly attitude and are always available to offer you advice and guidance.

#### The Challenge for Launchpad

Our business rapidly expanded into multiple offices with more staff, this is due to the continued efforts of the company and the help that we provide to the community. Due to the nature of our business our new offices required a secure wireless network covering all floors, 5 in total with 2 wireless networks and bandwidth control. This is where we got MFG involved to ask for their advice, and as always they came up with a solution that was fully suited to our requirement. This was not the cheapest quotation we received but their reputation and ability to explain the quotation in detail made us see they were perfect for the job. There were no hidden costs and everything was delivered as promised.

Launchpad have dealt with MFG for a number of years and have a strong working relationship built on trust, due to MFG constantly delivering projects on time and within budget. We are comfortable that when dealing with MFG everything is in hand, they provide regular updates on each stage of the project and will always work to the time-scales set in place. This gives us peace of mind to carry on with the day to day running of the business, knowing that MFG will deliver.

#### The Solution from MFG & ZyXEL

MFG have a great partnership with ZyXEL Communications UK. For more than 20 years ZyXEL has remained one of the world's leading suppliers of networking products for various deployment requirements. It's the first choice of many tier-one service providers, connecting more than 400,000 small and medium-sized businesses, and upwards of 70 million end users around the globe. With this complex project our teams liaised with ZyXEL's teams, from designing, planning through to installation. Our technical installation team attended site to complete the installation of this customised wireless network setup. Launchpad's network requirements included the need for two networks; one network for staff, with access to the company network, and the other for guests, but with a restriction of only 2mb from the 20mb EFM (Ethernet First Mile) connection they already have. MFG worked successfully within the timescale and the budget agreed with Launchpad and even managed to provide a charitable discount. The solution included the Zyxel NWA1123 access points which were neatly mounted on the ceiling tiles and powered via POE from the switch. All aspects of the installation were rigorously tested and each step documented. Launchpad were over the moon with the service provided by MFG from recommendation through to installation.