



Zyxel Circle

Pay As You Go (PAYG)

Introduction

Zyxel's new dynamic license billing method for partners introduces a more efficient and transparent way to manage IT services.

The Pay As You Go (PAYG) service allows organizations to align licensing costs directly with actual usage, ensuring they only pay for what they need, when they need it. Unlike traditional upfront licensing models, which often require large investments and long-term commitments, PAYG delivers true flexibility by letting partners adjust resources in real time, based on business demands.

Benefits that matter

Flexible licensing, your way

Zyxel's PAYG service adapts to the dynamic needs of modern businesses. Partners are not locked into rigid, long-term commitments and can scale licenses up or down instantly.

This flexibility ensures that licensing always matches the current operational demand, whether supporting seasonal business spikes or gradual long-term growth.

Only pay for what you use

Unlike traditional licensing models that require upfront purchases regardless of usage, PAYG ensures that costs are always aligned with actual consumption. This prevents overspending on unused licenses and provides predictable, transparent billing – improving both cash flow management and profitability for partners.

Simplified management at the organization level

PAYG consolidates license control across the organization. This not only streamlines day-to-day operations but also provides a clear overview of resource usage across multiple teams and locations.

This approach simplifies financial planning, reduces wasted expenditure on unused licenses and offers partners the agility to scale up or down instantly as customer requirements change.

By consolidating billing at the organizational level and automating usage tracking, PAYG eliminates the complexity of manual license assignments, freeing up valuable administrative time. The result is a smarter, more sustainable licensing framework that empowers Circle partners to remain competitive, responsive and cost-efficient in a rapidly changing digital landscape.

Eliminate manual license assignments

Traditional license models often involve time-consuming manual processes for tracking, assigning and reallocating licenses.

With PAYG, these steps are automated, saving valuable time and reducing the risk of human error. This automation ensures a smoother operational flow and allows IT staff to focus on more strategic initiatives.

Ability to switch between PAYG and traditional licensing

PAYG doesn't lock partners into one model. Organizations have the freedom to choose the best approach for each situation – switching back to traditional per-device licensing if it better suits a specific business case.

This hybrid capability provides maximum flexibility, allowing partners to tailor their licensing approach to unique customer needs.

SAT

**Pay As You Go
Now Activated**



How it works: PAYG user flow

Circle

1. Enable PAYG per organization (one-time setup)



Partners can activate PAYG at the organizational level with a simple one-time setup. Once enabled, all devices under that organization automatically follow the selected PAYG plan.

2. Manage PAYG anytime with on/off control per organization



Organizations remain in full control. Administrators can turn PAYG on or off for specific organizations at any time, offering maximum flexibility to adapt to business changes or customer needs without disrupting ongoing services.

3. Automatic billing at the start of the next month



Usage is consolidated and billed automatically at the beginning of each month. This predictable cycle simplifies financial planning while ensuring that partners are charged only for the licenses they have actually used.

4. Online payment available for all Circle partners



Payments are seamlessly processed through secure online transactions. Circle partners can enter payment information once, after which billing is automated, reducing administrative effort and ensuring timely payments.

Nebula

5. Automatic usage tracking



The system continuously monitors license usage on a daily basis. This removes the burden of manual tracking and ensures complete accuracy in reporting.

Platform Services

6. Offline payment available for Prime and Elite Circle partners*



If the online payment method does not suit the partner's business, then we can offer an offline payment through their nominated Zyxel Networks distributor. This can be arranged with their Zyxel Networks account manager.

*US customers can contact Sales for more information.

7. Access PAYG page to select organizations & assign PAYG licenses



From the intuitive PAYG management page, partners can choose which organizations to enable, assign licenses, and adjust plans as needed. This centralized platform provides a clear, user-friendly interface for day-to-day administration.



8. Download usage reports or monthly invoices



Partners can download detailed reports on license usage directly from the system. These reports support transparent billing, easy cost tracking and provide documentation for financial records.

Device Name	Model	Serial Number	MAC	Org Name	Org ID	Plan Number	License Name	Usage (Days)
Device A	APF102	34444444	44-44-4444-04	CH Office	111111	UC-GOLD-21100P	Unified Security Pack: 1MO for APF102/100W	31
Device B	90001000	27777777	77-77-7777-07	CH Office	777777	UC-PRO-21100P	Nebula Pro 1MO	31
Device C	PRN100	10000000	00-00-0000-00	CH Office	000000	UC-PRO-21100P	Nebula Pro 1MO	21
Device D	UXM0116-10P	98888888	88-88-8888-88	CH Office	888888	UC-PRO-21100P	Nebula Pro 1MO	21
Device E	USG Flex 200N	11111111	11-11-1111-11	TX Office	111111	UC-GOLD-21100P	Unified Security Pack: 1MO for 200N	18
Device F	USG Flex 200N	11111111	11-11-1111-11	TX Office	111111	UC-PRO-21100P	Nebula Pro 1MO	13
Device G	90001000	55555555	55-55-5555-55	TX Office	555555	UC-PRO-21100P	Nebula Pro 1MO	13
Device H	USG Flex 200	22222222	22-22-2222-22	US Office	222222	UC-GOLD-21100P	Unified Security Pack: 1MO for USG Flex 200	12
Device I	USG Flex 200	33333333	33-33-3333-33	US Office	333333	UC-GOLD-21100P	Unified Security Pack: 1MO for USG Flex 200	12

License options

- **Nebula Professional Pack (PRO)**

Required to enable PAYG for an organization

- **Gold Security Pack (GSP)**

Optional, applies to security firewall devices

* GSP includes PRO, so PRO is not charged separately when GSP is applied

Usage calculation

- Usage is tracked daily per license type
- At month end, all usage days for each license SKU are added up across devices and organizations
- The total is divided by 31 and rounded up to the nearest whole number
- Charges are based on the resulting monthly licenses

FAQs

Q: What happens if I already have unconsumed licenses before using PAYG?

A: Existing, unexpired licenses are deducted first before additional charges apply.

Q: Can I switch back to traditional licensing?

A: Yes, you can turn off PAYG for any organization at any time.

Q: Why can't I enable PAYG for a specific organization?

A: Ensure you are the organization owner. Delegated admins cannot manage PAYG settings.

Q: How can I terminate the PAYG contract?

A: You can terminate anytime by settling outstanding amounts. For offline payment users, please contact your sales representative.

Q: Can I add additional users to my Circle account to take care of the management of licensing?

A: Yes, Circle allows for additional admins. This can be added in Circle under User Management as delegated admins.

Q: Can the reports be sent to multiple people?

A: Usage reports must be downloaded by customers directly from the portal (for both online and offline services), while billing reports are automatically sent to distributors for customer billing, available only in offline scenarios.



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